

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP OCT11/12 16.34
CHANGES ** WFTV-TV ***

BUYER NAME	<u>STEVE HAZELTON</u>
SALES PRSN	<u>WA- JOE KNAUER</u>

[illegible]

	CLASS: NATL.	LOCAL	REGIONAL
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(CCE)

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DATE OCT1/12 16.34

STZ:

RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
: LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	: SPTS
4	S		1100P-1130P	30		\$2,000.00	10/9	10/14	0		TU-TH, SU	0
PROGRAM : NEWS												
CON COM1: 1X PER DAY												
10	A		1100P-1135P	30		\$2,000.00	10/9	10/14	4		TU-TH, SU	4
PROGRAM : NEWS												
ORD COM1: TP NEWS												
THIS IS A MAKE-GOOD FOR OCT9 ON LINE-4 FOR 4 SPOTS/WK												
5	ES		1100P-1130P	30		\$2,000.00	10/15	10/21	0		M-TH, SU	0
5	ES		1100P-1130P	30		\$2,000.00	10/22	11/4	5		M-TH, SU	10
PROGRAM : NEWS												
CON COM1: 1X PER DAY												

REP HEADLINE# 6353253 TRF# 334203
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

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LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
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11	A		1100P-1135P	30		\$2,000.00	10/15	10/21	5		M-TH,SU	5
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PROGRAM : NEWS
ORD COM1: TP NEWS
THIS IS A MAKE-GOOD FOR OCT15 ON LINE-5 FOR 5 SPOTS/WK

6	S		1100P-1130P	30		\$2,000.00	11/5	11/5	0		MON	0
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PROGRAM : NEWS

12	A		1100P-1135P	30		\$2,000.00	11/5	11/5	1		MON	1
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PROGRAM : NEWS
ORD COM1: TP NEWS
THIS IS A MAKE-GOOD FOR NOV5 ON LINE-6 FOR 1 SPOT/WK

STATION MAKEGOOD OFFERS:

M1	OK'D	BUY#4	MISSED: TU-TH, SU/1100P-1130P	OCT9(4/WK)	30S	\$2,000.00	(SEP27/12)
			OFFER: TU-TH, SU/1100P-1135P	OCT9(4/WK)	30S	\$2,000.00	PLS ADVISE.
			CMT: TP NEWS				

M2	OK'D	BUY#5	MISSED: M-TH, SU/1100P-1130P	OCT15(5/WK)	30S	\$2,000.00	(SEP27/12)
			OFFER: M-TH, SU/1100P-1135P	OCT15(5/WK)	30S	\$2,000.00	PLS ADVISE.
			CMT: TP NEWS				

M3	OK'D	BUY#6	MISSED: MON/1100P-1130P	NOV5	30S	\$2,000.00	(SEP27/12)
			OFFER: MON/1100P-1135P	NOV5	30S	\$2,000.00	PLS ADVISE.
			CMT: TP NEWS				

OCT/12 98000.00 NOV/12 42000.00 CONTRACT TOTAL 140000.00
TOTAL SPOTS 60

MARKET TOTALS \$140,000 WFTV 100% WKMG 0% WESH 0% WOFL 0% WKCF 0% WRBW 0% CABL 0%
WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE